

## Message Text

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61

ORIGIN EA-14

INFO OCT-01 ADP-00 EB-11 COME-00 CIAE-00 INR-10 NSAE-00

RSC-01 INRE-00 /037 R

DRAFTED BY EA/ ROC: MEMCDONNELL: BDS

5/4/73 EXT 21321

APPROVED BY EA/ ROC: LJMOSE

EA - MR. BARDACH

EB/ CBA/ OCA - MR. BUSHNELL

COMMERCE/ BIC - MR. WHELAN ( SUB)

COMMERCE/ BCA& BP - MR. MOLINARI( SUB)

COMMERCE/ BIC - MR. WHELAN ( SUB)

COMMERCE/ BCA& BP - MR. MOLINARI( SUB)

----- 111377

O 042251 Z MAY 73

FM SECSTATE WASHDC

TO AMEMBASSY TAIPEI IMMEDIATE

C O N F I D E N T I A L STATE 085414

E. O. 11652: GDS

TAGS: BTRD, BFOL, ETEL, TW

SUBJECT: COMPETING BIDS ON TELEPHONE SWITCHING EQUIPMENT

REF: TAIPEI 2578, 2637

1. R. R. SANDERS, VICE PRESIDENT, GTE STATED IN WRITING APRIL 12 THAT IF HIS COMPANY OBTAINS CONTRACT, IT WILL SUPPLY EQUIPMENT FROM US EXCLUSIVELY. SANDERS CLAIMED THAT ITT WOULD SUPPLY EQUIPMENT FROM BELGIUM.

2. IF GTE INFORMATION IS ACCURATE, BALANCE OF TRADE ADVANTAGES TO US OF POTENTIAL \$100 MILLION CONTRACT AWARD TO GTE WOULD BE SUBSTANTIAL. IN SUCH A CASE, DEPARTMENT WOULD AUTHORIZE EMBASSY TO GIVE FAVORED ASSISTANCE TO GTE.

3. HOWEVER, GTE HAS RECENTLY FURNISHED DEPARTMENT WITH  
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ADDITIONAL DETAILED INFORMATION ABOUT ITT OFFER BUT NO COMPARABLE DETAILS ABOUT ITS OWN PROPOSAL ( POUCHED TO COMATT WALLACE). THIS FACT HAS CAUSED US TO DECIDE TO LOOK FURTHER INTO SOURCING MATTER BEFORE GIVING EMBASSY DEFINITIVE INSTRUCTIONS. EMBASSY REQUESTED TO ATTEMPT DISCREETLY VERIFY FROM ROC SOURCES ACCURACY OF GTE CLAIMS.

4. UNTIL FURTHER NOTICE, THEREFORE, EMBASSY SHOULD CONTINUE TO REPRESENT PROPOSALS OF GTE AND ITTEVEN- HANDEDLY.  
RUSH

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NMAFVVZCZ

\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* CONFIDENTIAL

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BTRD  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 MAY 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** garlanwa  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE085414  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** MEMCDONNELL: BDS  
**Enclosure:** n/a  
**Executive Order:** GDS  
**Errors:** n/a  
**Film Number:** n/a  
**From:** SECSTATE WASHDC  
**Handling Restrictions:** n/a  
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**Office:** ORIGIN EA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 73 TAIPEI 2578, 2637  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 31 JAN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <31-Jan-2002 by collinp0>; APPROVED <22 FEB 2002 by garlanwa>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** <DBA CORRECTED> mcm 971121  
**Subject:** COMPETING BIDS ON TELEPHONE SWITCHING EQUIPMENT  
**TAGS:** ETEL, TW, BFOL, ETEL  
**To:** AIT TAIPEI  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005